

Message Text

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PAGE 01 ACCRA 00298 141525Z

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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P R 141328Z JAN 76
FM AMEMBASSY ACCRA
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 714

UNCLAS ACCRA 298

E. O. 11652: N/A
TAGS: BEXP GH
SUBJ: THIRD GHANA INTERNATIONAL TRADE FAIR (CPF)

REF: (A) 75 STATE 301858, (B) 75 ACCRA 8418, (C) 75 ACCRA 8669,
(D) ACCRA 0107, (E) ACCRA 0056, (F) ACCRA 0109, (G)
75 ACCRA 7574

1. REFTEL (A), REFTEL (D) STILL HAVE NOT RECEIVED ANY
DOCUMENTATION OR AIR WAY BILL NUMBER ON THE WOLF MACHINE COMPANY,
KOHLER INTERNATIONAL AND MCDONNELL DOUGLAS. ALSO BILL OF
LADING AND DOCUMENTATION NOT RECEIVED ON M&M/MARS SECOND SHIPMENT
ON SHIP TUGELA.

2. REFTEL (C) AND (F) DOES TANDY INTERNATIONAL ELECTRONICS WANT
TO PARTICIPATE IN US EXHIBITION?

3. REFTEL (D) REQUEST COMMERCE AUTHORIZE ALL EXHIBITOR
CONTRIBUTIONS COLLECTED TO DATE AND INCREASE HOSPITALITY TO
\$1800.

4. EMBASSY RECEIVED TELEX FROM MR T. SARFAS, FORD TRACTOR,
TROY, MICHIGAN, TEL 313-643-2886 STATING THAT FORD MATERIALS
WOULD BE AIRFREIGHTED FROM MICHIGAN WITHIN THE NEAR FUTURE.
REQUEST COMMERCE CONTACT FORD FOR FLIGHT AND AIR WAY BILL
NUMBERS. DOCUMENTATION SHOULD BE SENT TO EMBASSY ASAP.
REQUEST FORD SEND ALONG WITH THEIR SHIPMENT BLACK AND WHITE OR
COLORED BLOWN-UP PHOTOS FOR BACK WALL OF BOOTH.

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5. REFTEL (B) AND (E) STILL NO WORD FROM PETER BRAUN,

WHITE MOTOR INTERNATIONAL (TRUCK GROUP) CLEVELAND, OHIO, TEL
216-951-2221, CONCERNING INFORMATION REQUESTED IN REFTEL (B).

6. REQUEST COMMERCE CONTACT GERALD CLANCY, M&M/MARS,
HIGH STREET, HACKETTSTOWN, NY 07840, TEL 201-852-1000. POST
REQUEST M&M/MARS AGENTS ADDRESS AND TELEPHONE NUMBER IN ACCRA.
WHO WILL BE RESPONSIBLE FOR SETTING UP THEIR EXHIBIT? DOES MR
CLANCY REQUIRE HOTEL RESERVATION DURING FAIR? BOOTH ATTENDANT
HAS BEEN HIRED.

7. REFTELS (A) AND (G) MR HEWARD-MILLS, AGENT FOR JOHNSON
PRODUCTS, ACCRA, STATED THAT HE HAD RECENT TELEPHONE
CONVERSATION WITH MR SMITH OF JOHNSON PRODUCTS CO. INC., CHICAGO,
ILLINOIS. MR SMITH ADVISED MILLS THAT JOHNSON PRODUCTS HAS MADE
DECISION TO NOT RPT NO PARTICIPATE IN US EXHIBITION. THIS
STATEMENT BY SMITH CONTRARY TO COMMERCE ADVICE REFTEL (A).
ACCRA HAS YET BEEN UNABLE TO CONTACT ANTHONY BANKS IN LAGOS.
REQUEST COMMERCE CONTACT SMITH FOR NEW CLARIFICATION ON DECISION
TO PARTICIPATE. POST HAS PROCEEDED WITH PREPARATION OF
JOHNSON BOOTH ON BASIS OF SMITH'S POSITIVE DECISION REFTEL (A).

8. REQUEST COMMERCE ADVISE RESPONSE BY PRIORITY CABLE.
BLACK

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NNN

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